

abi

Abi

**Russia's leading
manufacturer of convenient
and easy-to-prepare products**



**+7 (980)757-64-94
export@abi.ru
abi.ru**



About us

Abi - Russia's leading manufacturer of convenient and easy-to-prepare products.

Abi operates three factories in which all production sites of the company are fitted out with advanced the high-technology equipment.

Production area: **200,000** m².

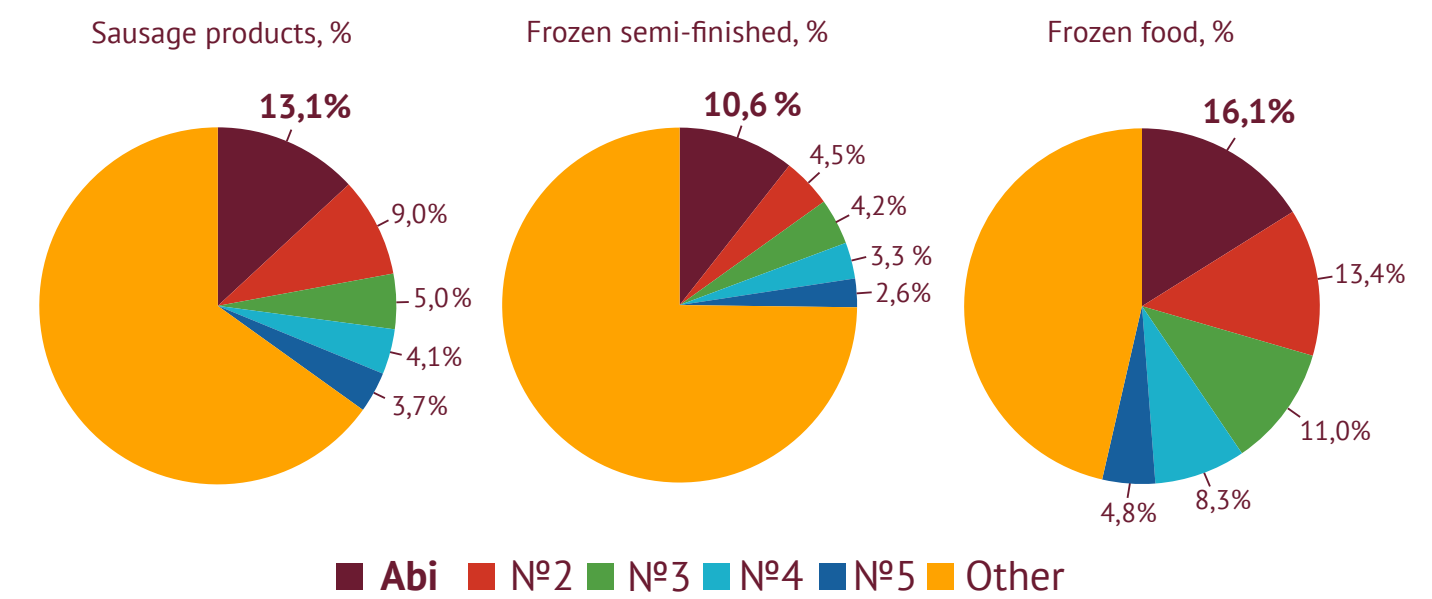
Land area: **263,000** m².

Employees: more than **10,000**.



Market positions

According to information from consumer panel GfK, Abi is a sales leader in all categories of its presence in Russia.

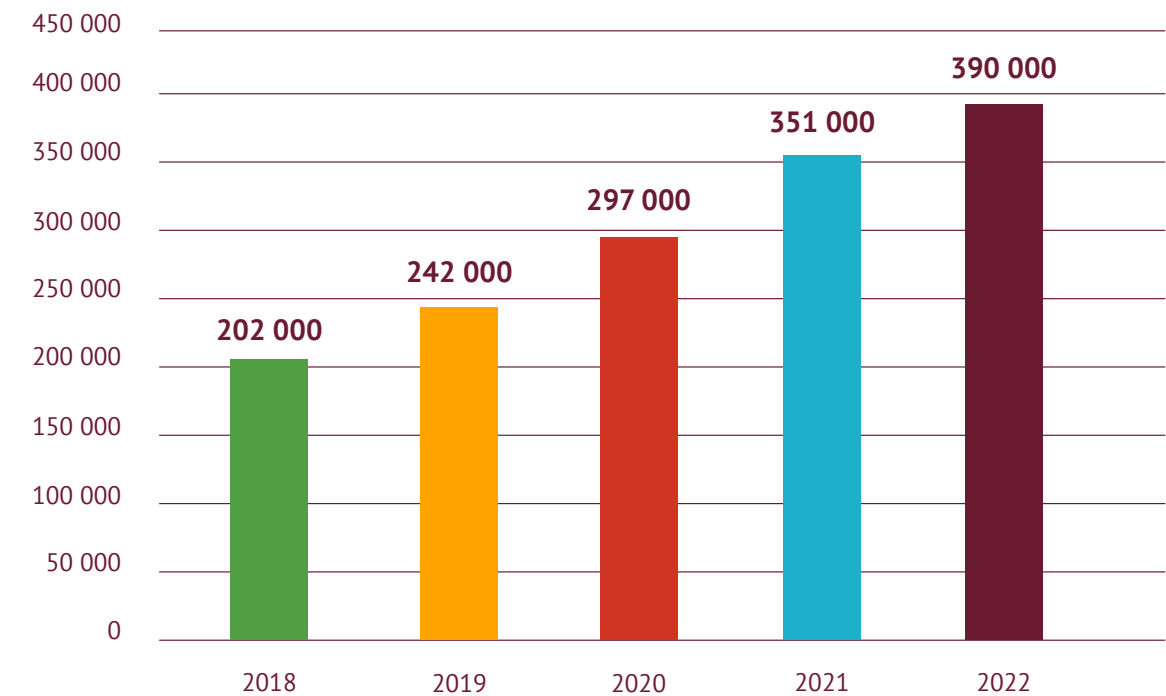




Sales dynamics

Over the past five years, the company has doubled its sales volume.

Sales volume tons, per year





2023

57%

89%

99.96

+9.91

-87.12

+7.01

-54.23

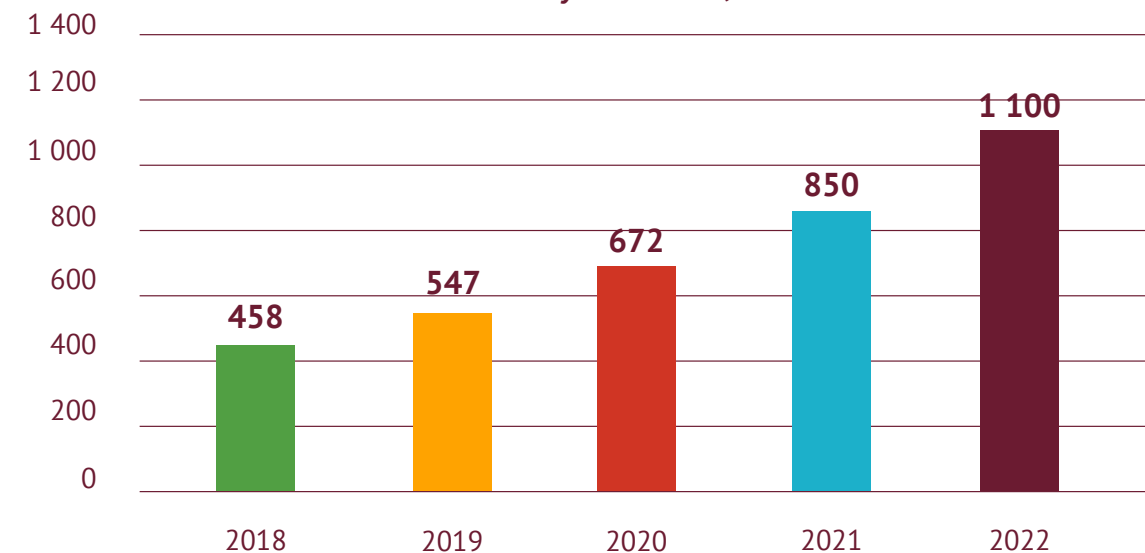
+4.59

-26.34

Revenue dynamics

Abi is in the TOP 500 largest companies in terms of revenue in Russia (according to RBC-500 rating).

Revenue dynamics, \$ million



The data is provided according to the IFRS standard, audited by EY (Ernst & Young).



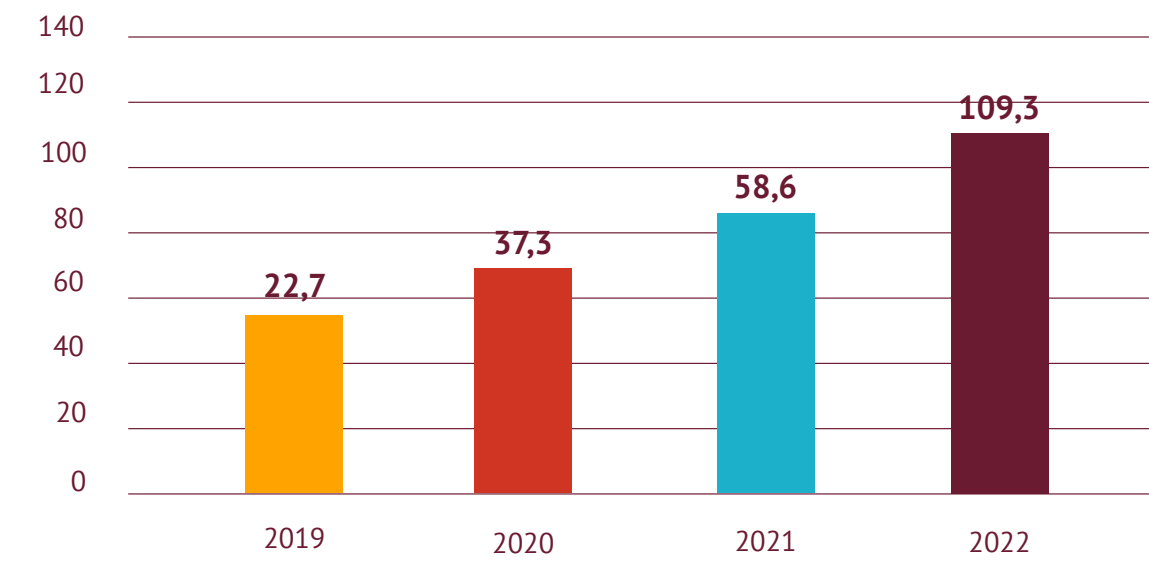
Investment Volume

Revenue - **\$1.1 Bn**

Sales Volume - **379 900 tons** per year

Investment Volume - **\$93 M**

Investment Volume, \$ million





Global presence

The volume of exports has doubled over the past two years.

11 countries

All regions in Russia



**Russia
Abkhazia
Armenia**

**Azerbaijan
Belarus
Georgia
UAE**

**Kazakhstan
Kyrgyzstan
Mongolia
Uzbekistan**

FOODGITAL

abi

Our Brands

The Abi portfolio includes the following powerful, trusted and growing brands: "Foodgital", "Vyazanka", "Hot Stuff", "Bavarushka" and "Dugushka".

Vyázanka





Our Leaders



Tatiana Trifonova
Chief Executive Officer



Andrew Barkov
Chief Operating Officer



Tatiana Evglevskaya
Deputy General Director for Economics and Finance



Ramil Batdalov
Head of Strategy and M&A



Roman Otodraka
Head of Sales Department



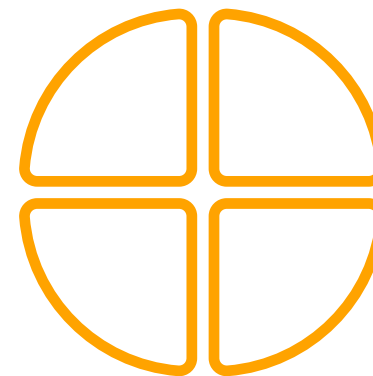
Denis Martasov
Head of Marketing Department



Our Vision

Abi's vision is to be a successful global leader of convenient and easy-to-prepare products.

Our values



- **Results**
- **Responsibility**
- **Competency**
- **Reliability**



Production & commitment to quality

The quality and safety of our products are fundamental principles of production and the main priorities of Abi.

Powerful production bases, modern technological resources, HACCP, and GOST R ISO 22000-2007 operating standards make it possible to produce high-quality products that are in stable demand in Russia and in 11 countries worldwide.



Quality assurance

Abi is particularly careful about safety and quality control processes throughout the entire production chain.

Our company constantly monitors the emergence of new advanced technologies - this applies to equipment, raw stock, recipe solutions, packaging, and many other aspects.



Impact & Living our values

One of our priorities is the modernization of the technological process to reduce production and consumption waste, and emissions of pollutants into the atmosphere.



Providing Russian residents with products at reasonable prices



Good health and well-being



Professional work environment and economic growth



Responsible consumption and production



Partnership for Sustainable Development



Industrial development, innovation and infrastructure

